**Baxter and NSW Health –**

**A collaboration with the NSW Agency for Clinical Innovation**

Lea Kirkwood  
Centre for Healthcare Redesign Program Manager, ACI

&

Robyn Stubbs  
Operational Excellence Manager ANZ, Baxter Healthcare
Collaboration Journey

Connection

Common Interest

Creation

Cultivate Growth
Common Values

- Some important areas are quite similar…
  - Values – Patient Care
  - Methods – Continuous Improvement
- Where do the similarities fuel us?
- How can the differences catalyse us?
Common Values

Patient centric choices and control

“you’re not stuck in one place in hospital.”

Health Service education, care & coordination

Baxter products, support & clinical education
How can we work together to create something larger than our parts?

Training a Lean Session at Redesign School... What are the other opportunities?

Mutual Trust / Mutual Benefits:

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<td>Tangible lessons from expert lean practitioners</td>
<td>Customer Perspectives – up close and en masse</td>
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Redesign School School@Westmead – 2 hour Lean session

Baxter learns in some Redesign School sessions

Standard work for tour (‘it’s not about the robots!’)
Cultivate Growth

2011
- Redesign School@Westmead

2012
- Redesign@Baxter with standard work
- Green Belt
- Annual Plan

2013
- Yellow Belt, Lean Boot Camp
- CEC & ACI Event
- Work together on project / networks
Key Take Aways

Connect - today

Common Interest – similarity and difference

Create

Cultivate Growth