

**Health and Medical Mission to China by  
The Honourable Brad Hazzard MP  
Minister for Health and Minister for Medical Research  
3-10 December 2017  
Post Mission Report**

**PURPOSE OF TRAVEL**

The Minister undertook a health-focused business mission to China during 3-10 December 2017. The objectives of the mission were to:

- Attend the Joint Economic Meeting, the cornerstone event of the Guangdong-NSW Sister State relationship, at the invitation of the Premier of New South Wales
- Build on existing government-to-government relationships with China, including fostering of the sister state relationships with Guangdong Province and Beijing
- Share learnings in health between NSW and China
- Identify and facilitate trade and investment opportunities for NSW-based health and medical businesses
- Grow NSW's relationship and business partnerships with Chinese companies already in NSW.

The Premier invited Minister Hazzard to co-chair the MedTech session of the NSW-Guangdong Joint Economic Meeting (JEM) held in Guangzhou, China on 5 December 2017.

**BENEFITS OF TRAVEL FOR THE STATE OF NEW SOUTH WALES**

International missions by Ministers play an important part in the NSW Government's efforts to promote trade and investment. International trade and investment account for a significant portion of the NSW economy, supporting jobs in metropolitan and regional NSW. NSW businesses exported \$65 billion worth of goods and services in 2016, equivalent to 12% of NSW's Gross State Product. International investment into NSW creates around 11,500 new jobs each year (2015).

China is a priority market for NSW trade and investment. China is NSW's second largest export market and fifth largest source of international investment. Chinese-born residents represent the largest migrant community in NSW. China is also NSW largest source of international students and tourists.

## KEY MISSION OUTCOMES

### Guangdong Province, China – 4 to 6 December 2017

#### Supported stronger business partnerships through the Joint Economic Meeting

The Minister attended the 26th JEM in Guangzhou and met with the Party Secretary and Governor of Guangdong to reaffirm the 38 year Sister State relationship with Guangdong Province. The biennial JEM, held alternately in Sydney and Guangzhou, is the cornerstone of the relationship. This relationship has proven to be effective and mutually beneficial, particularly in fostering cultural, trade and investment relationships.

Accompanying the Minister was a business delegation of 26 business representatives from NSW-based health and medical organisations.

The members of the business delegation engaged with their Guangdong counterparts to discuss innovation and collaboration opportunities going forward.

The Minister's co-chairing of the MedTech session ensured a high level of attendance by Guangdong representatives, offering strong opportunities for NSW delegates. Strong government-to-government relationships are an important factor in business success in China.

The Minister was able to support the signing of a Memorandum of Understanding between Health and Family Planning Commission of Guangdong Province, People's Republic of China and New South Wales Ministry of Health.

Costs incurred by the participating business delegation were met by the individual delegates.

#### Encouraged innovation links between Guangdong Province and NSW

The Minister toured the Hong Kong-Shenzhen Hospital to learn about healthcare in a Chinese context and met with hospital officials and academics to promote opportunities for collaboration between NSW and Guangdong.

The Minister and business delegates from NSW and Shenzhen attended a business luncheon hosted by the Premier. The Minister provided a key-note speech at a NSW-China Health and Medical Seminar in Shenzhen – a business matching event that provided an opportunity to establish new links and foster existing relationships. The Minister's presence ensured a high level of attendance by Shenzhen businesses, allowing opportunities for NSW business delegates.

The Minister also accompanied the Premier to a Guangdong Medical Valley event to promote partnerships in the area of medical technologies and attend the opening ceremony of the China-Australia Medical Innovation Center. This Center will support links between NSW and Guangdong by acting as a landing pad and incubator for NSW medical organisations.

## **Beijing, China – 7 to 8 December 2017**

### Identify potential business partners

The Minister and business delegates from the NSW health and medical sector attended meetings with The George Institute for Global Health and with Cochlear. These organisations were able to share their learnings on how to be successful conducting business in China and assist with identifying potential trade and investment options for NSW businesses.

### Strengthen government-to-government relations

The Minister and business delegates met with Beijing Municipal Commission of Health and Family Planning. This meeting allowed the strengthening of the NSW-Beijing Sister State relationship and provided an opportunity to build relations with Beijing Municipal Commission of Health and Family Planning.

### Encouraged innovation links between Beijing and NSW

The Minister and business delegates met with Life Science Park management, two leading life science companies (CapitalBio and BeiGene) and Peking University International Hospital to share learnings in health and promote collaboration between organisations in China and NSW.

## **DELEGATION**

The Honourable Brad Hazzard MP  
Minister for Health, Minister for Medical Research

### **Accompanied by:**

Ms Elizabeth Koff  
Secretary, NSW Health

Dr Jim Harrowell AM (Beijing only)  
Special Envoy to China

Ms Jasmine Morgan  
Director of Policy, Office of the Hon Brad Hazzard MP

Mr Simon Willcox  
Manager, China Engagement, NSW Health

## FINANCIALS

<b>Minister</b>	<i>The Honourable Brad Hazzard MP</i>
<b>Portfolio</b>	<i>Minister for Health and Minister for Medical Research</i>
<b>Destinations(s) visited</b> a) Countries b) Cities	China Shenzhen, Guangzhou, Beijing
<b>Dates of travel</b> a) Departure date b) Return date	Sunday 3 December 2017 Sunday 10 December 2017
<b>Number of official travel days</b>	8
<b>Number of accompanying</b> a) Minister's staff b) Government officials	1 2
<b>Accompanied by spouse</b> a) in an official capacity b) in a private capacity	<i>Nil</i> <i>Nil</i>

<b>Costs</b>	
<b>Airfares</b> a) Minister and Minister's staff b) Government officials	\$12,334.38 \$8,093.32
<b>Accommodation</b> (includes any meals/incidentals charged to room) a) Minister and Minister's staff b) Government officials	\$4,091.58 \$3,555.44
<b>Other expenses</b> a) Official gifts b) Ground transport c) Meals and refreshments d) Interpreter e) Other in-country costs (e.g. printing)	\$257.35 \$3,037.05 <sup>#</sup> \$1,135.87 \$11,932.77 \$2,891.75
<b>TOTAL estimated travel cost</b>	\$47,329.51
<b>Currency conversion rate</b>	<i>1 CNY = 0.199531 AUD</i> <i>(avg 4-8 December 2017)</i>

<sup>#</sup> Includes provision of a bus to transport delegates between meeting and accommodation venues.

This report does not include costs for data roaming, official passports, visas, vaccinations, insurance, translation of business cards.

**MEETING DISCLOSURE SUMMARY**

<b>Date</b>	<b>Organisation/Individual</b>	<b>Purpose of Meeting</b>
Monday 4 December	<p><b>Site Visit</b> University of Hong Kong-Shenzhen Hospital (HKU-SZ), Shenzhen</p> <p><b>Event</b> Business luncheon with NSW JEM delegation and Shenzhen businesses</p> <p><b>Event</b> NSW-China Health and Medical Seminar, Shenzhen</p> <p><b>Meeting</b> with Party Secretary, Shenzhen</p> <p><b>Event</b> Business dinner hosted by Shenzhen Party Secretary</p>	<p>To learn about healthcare in a Chinese context.</p> <p>To meet with hospital officials and academics to explore partnership opportunities for business delegates.</p> <p>Discuss investment opportunities in NSW and the strength of the NSW economy.</p> <p>Show support for collaborations in health and medicine between NSW and Shenzhen organisations.</p> <p>Explore investment and collaboration opportunities in NSW and promote the strength of the NSW economy.</p> <p>Promote investment opportunities in NSW and the strength of the NSW economy.</p>
Tuesday 5 December	<p><b>Meeting</b> with Director General DUAN Yufei, Guangzhou</p> <p><b>Meeting</b> with LI Xi, Party Secretary and MA Xingrui, Guangdong Governor, Guangzhou</p> <p><b>26th Guangdong-NSW Joint Economic Meeting including MedTech session</b>, Guangzhou</p> <p><b>Event</b> Reception hosted by HSBC</p> <p><b>Event</b> River cruise hosted by Guangdong Foreign Affairs Office</p>	<p>To discuss and prepare for the MedTech session of the Joint Economic Meeting with the session's co-chair and Minister's Chinese counterpart.</p> <p>Reinforce NSW's long-standing relationship with the Guangdong Provincial Government</p> <p>Reinforce the importance the NSW Government places on the Sister State relationship with Guangdong Province by attending the Joint Economic Meeting (JEM), and observe the signing of a Memorandum of Understanding between Health and Family Planning Commission of Guangdong Province and NSW Ministry of Health.</p> <p>Promote investment opportunities in NSW and the strength of the NSW economy.</p> <p>Show support for collaborations in health and medicine between NSW and Guangdong organisations.</p> <p>Show support for collaborations in health and medicine between NSW and Guangdong organisations.</p>

Date	Organisation/Individual	Purpose of Meeting
Wednesday 6 December	<b>Site Visit/Event</b> China–Australia Medical Industry Summit and NSW Project Matchmaking Session, Guangdong Medical Valley, Guangzhou	Show support for collaborations in health and medicine between NSW and Guangdong organisations.
Thursday 7 December	<b>Meeting</b> with Beijing Municipal Commission of Health and Family Planning, Beijing	To strengthen the NSW-Beijing Sister State relationship, build relations with Beijing Municipal Commission of Health and Family Planning, share learnings between health systems, and promote trade and investment opportunities.
	<b>Meeting</b> with The George Institute for Global Health, Beijing	To show support for NSW business building presence in China.
	<b>Event</b> Business mentoring session with Cochlear, Beijing	To show support for NSW business building presence in China.
Friday 8 December	<b>Site Visit</b> Life Science Park (LSP) within Zhongguancun Science Park (Z-Park), Beijing	To promote trade and investment opportunities between NSW and China.
	<b>Site Visit</b> CapitalBio (Z-Park) BeiGene (Z-Park), Beijing	To promote trade and investment opportunities between NSW and China.
	<b>Site Visit</b> Peking University International Hospital (located within Z-Park), Beijing	To share learnings in health and promote collaboration between organisations in China and NSW.